

READY, SET
"GO"!



girl boss

TRAINING
AND
ACTION
PLAN

Complete 4 weeks
of training and
receive this
beautiful ring!

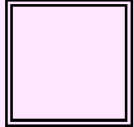


The "GO" List

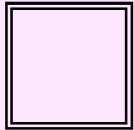
Circle you 6 favorite people!

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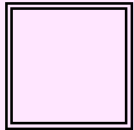
Set up your Social



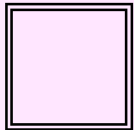
1. Download the app Voxer. Vox your sales director so that she has your ID saved.



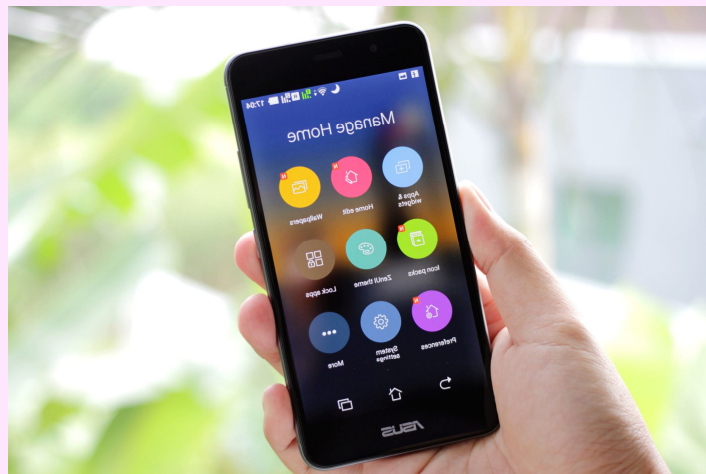
2. Set up a personal Mary kay website by logging into: www.marykayintouch.com



3. Follow #MyMKLife on instagram.



4. Get added to your unit/area Facebook page.



10 Miracle Set Customers



10 Miracle Set Customers

X \$110 per set

\$550

\$1,100 Total

X .50 Profit

PROFIT



Practice Makes

Progress

Test 1:

“Hey _____, it’s (your name). How are you? I wanted to see if you would be willing to help me with something? I just started my new Mary Kay business and I need faces to practice on so that I know what I’m doing! LOL The products you would be using are high quality-much like what you’d experience at a spa. I can’t believe how they have already changed my skin! Would you have time for a quick 45 minute facial in the next 10 days? Would a weekday or weekend work best? And, as a thank you, I’d love to gift you with one of our coveted swag bags! They are super fun!”

Swag Bag Contents

Bag Source: Dollar Tree if you are in a time pinch, cuter canvas bags can be found for \$1 each at www.ShopMissA.com

Mini/Samples: Comes in your inventory order or you can order on marykayintouch.com under Section 2, product mini’s.

Literature: Go to www.marykayintouch.com, Business Tools, Party Central, Party Printouts, Printable Placemats and Flyers. Choose from the many printouts.

Remember: Keep your swag bag total under \$2. An alternate to the swag bag is to offer any **cosmetic item** at 50%. Just change the last line in the text accordingly!



Your besties Coupons Expire on:

Find your besties coupons on marykayintouch.com

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6.

2.

7.

3.

8.

4.

9.

5.

10.

Go Share

Time to share with your girls! Let's do six! Use the script below once you've booked a facial or beauty experience with them:

Yay! I'm so excited to get together on Thursday! One more quick questions? I also need to practice sharing the Mary Kay story with my sales director. Would it be okay if after our appointment, we face timed her for about 15-20 minutes so I could hear how she presents it and take notes? How does a 50% off mascara sound? :-)

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