



The Buzz



Quarterly Newsletter

Top 10 Y-T-D

Court of Sales

(alphabetical order)

- Sue Anderson
- Robin Cooper
- Sharon Henehan
- Teresa Larimer
- Janell Manley
- Kim Maritan
- Anita Mistler
- Ellen Mooneyham
- Shelley Myers
- Amanda Pawli

Top Y-T-D Court of Sharing

(alphabetical order)

- Sue Anderson
- Mary Baze
- Letitia Buttram
- Teresa Larimer
- Gail Metz
- Shelley Myers
- Yesenia Trevino

2nd Quarter Stars

- | | |
|-----------------|----------|
| Shelly Palen | Pearl |
| Kim Maritan | Pearl |
| Janell Manley | Ruby |
| Shelley Myers | Sapphire |
| Anita Mistler | Sapphire |
| Ellen Mooneyham | Sapphire |
| Sharon Henehan | Sapphire |
| Teresa Larimer | Sapphire |
| Amanda Pawli | Sapphire |
| Robin Cooper | Sapphire |

Welcome to our Unit

- Adriana Hurtado
- Marion Pape
- Angelica Canul
- Nicole M. Forshee
- Shannon M. Jarvis
- Michelle Petersen
- Lakeisha L. LaNear
- Pam Olivastro

MARY KAY SEMINAR 2019

July 26-29, 2019

♥ *Tip:* Post at your desk or on the fridge as a daily reminder!

PLAN AHEAD, SAVE FOR SEMINAR

If making the trip to Dallas seems beyond your budget, here's how you can save a little from each party, and watch it add up. If you start now, you've got six months to save:

Example:

$$3 \text{ PARTIES A WEEK} \times \$10 \text{ SAVED PER PARTY} = \$30$$

×4
\$120 SAVED IN 1 MONTH!

×6
\$720 SAVED IN 6 MONTHS!

Choose your goal. Once you set your savings goal, you can figure out the number of parties to hold each week and how much you can comfortably set aside from those. This can create more motivation to increase your bookings and sales activity!

ANNOUNCEMENTS

January 20-23—Leadership Conference in sunny San Diego

December 2018-June 2019—Beauty Consultant car options *NEW*

New car qualifiers will have the option of selecting the Chevy Malibu LS Sedan or up to \$425 monthly cash compensation

Check dates attached—Career Conference

*Earn prizes and perks when you register for career conference without cancelling.

*Receive a \$40 wholesale/\$80 retail credit towards your first wholesale section 1 product order placed from March 26-April 30, 2019

*Enjoy a 'reduced" registration fee for Seminar 2019 of \$195 (normally \$225)

JANUARY TRAINING MEETINGS

New Consultant Zoom calls are Sunday Nights (8:00-8:45)

Monday Night Live (Springfield)

January 7 - MNL Unit Wide - Facebook Live Meeting 6:30 pm-8:00 pm (CST)
Hilton Garden Inn

January 8 - Columbia, MO Team Columbia 6:00 pm-7:30 pm Forum Christian Church

January 12 - Day with the Champions 9:00 am -3:00 pm Palen Dream Center
(By invitation only)

January 28 - MNL Unit Wide - Facebook Live 6:30 pm-8:00 pm (CST)
Hilton Garden Inn

January Jumpstart Zoom Calls

Thursday, January 3—6:00 pm-6:45 pm—"Be All In"

Thursday, January 10—6:00 pm-6:45 pm—"A New Year, A New You"

Join the Zoom Meeting: <https://zoom.us/j/707276917>

PCP Participants

Fall

Tracey Adair
 Sue Anderson
 Mary Baze
 Jackie Gann
 Sharon Henehan
 Adriana Heskett
 Sonya Huff
 Teresa Larimer
 Mary Little
 Janell Manley
 Tonya Minor
 Anita Mistler
 Shelley Myers
 Cheryl Olomon
 Paula Smith
 Teresa Uhl

Holiday

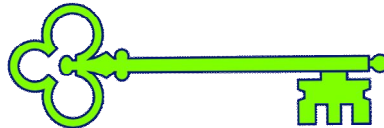
Teresa Moberly
 Judy Johnson
 Robin Cooper
 Paula Smith
 Glenda Crews
 Tonya Minor
 Carla Stacy
 Mary Little
 Cheryl Olomon
 Janell Manley
 Julie Waggoner
 Gail Metz
 Sue Anderson
 Teresa Larimer
 Teresa Uhl
 Anita Mistler
 Sharon Henehan

Winter

Beverly Keathley
 Tonya Minor
 Teresa Moberly
 Robin Cooper
 Paula Smith
 Marcy Shutts
 Sonya Huff
 Glenda Crews
 Carla Stacy
 Mary Little
 Janell Manley
 Gail Metz
 Shelley Myers
 Sue Anderson
 Cheryl Olomon
 Teresa Larimer
 Mary Baze
 Teresa Uhl
 Anita Mistler
 Sharon Henehan

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Kim Maritan
 Sue Anderson
 Angela Bryant
 Shelley Myers
 Nicole Forshee
 Robin Cooper
 Ellen Mooneyham
 LaShonda Vogt
 Angelica Canul
 Marie Verslues
 Sharon Henehan
 Shelly Palen
 Janell Manley
 Anita Mistler
 Teresa Larimer
 Amanda Pawli



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Shelly Palen
 Kim Maritan
 Janell Manley
 Shelley Myers
 Shawna Herd
 Anita Mistler
 Janice Johnson
 Teresa Larimer
 Robin Cooper
 Sue Anderson
 Sharon Henehan
 Ellen Mooneyham
 Mary Baze

You Hold The Key Winners!!

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Shelly Palen
 Amanda Pawli
 Ellen Mooneyham
 Robin Cooper
 Gail Metz
 Anita Mistler
 Sharon Henehan
 Shelley Myers
 Teresa Larimer

Palen Power Paks

Red Jacket Club

Team Leader (5-7 active)

Glenda Crews
Sharon Henehan
Teresa Larimer

Senior Consultant (1-2 active)

Shawna Herd
Phyllis Sickman
Tracie Roesslet
Letitia Buttram
Paula Smith
Shelley Myers
Tonya Minor
Kasondra McDaniel
Morgan Freeman
Robin Cooper

Julia Riley
A. J. Mistler
Kristie Ritter
Allie Hutsell
Stephanie Hawkins
Amanda Pawli
Gail Metz
Michaela Cooper
Judy Johnson

Star Team Builders (3 active)

Cathy Eakins
Ann Perkins
Sue Anderson
Jamie Charboneau

Team Commissions

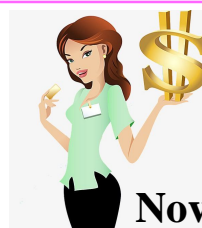
(4%, 9% or 13%)

September

Jamie Charboneau	\$203.96
Ann Perkins	\$ 73.36
Gail Metz	\$ 38.62
Shelley Myers	\$ 37.44
Anita Mistler	\$ 36.20
Sharon Henehan	\$ 25.16
Michaela Cooper	\$ 24.36
Paula Smith	\$ 24.16
Sue Anderson	\$ 19.82
Judy Johnson	\$ 18.92
Catherine Eakins	\$ 16.16
Robin Cooper	\$ 12.58
Cheryl Olomon	\$ 11.72
Teresa Larimer	\$ 9.54
Amanda Pawli	\$ 9.10
Mary Baze	\$ 9.08

October

Teresa Larimer	\$142.70
Jamie Charboneau	\$117.48
Shelley Myers	\$ 67.14
Ann Perkins	\$ 60.50
Paula Smith	\$ 51.50
Judy Johnson	\$ 27.36
Michaela Cooper	\$ 24.88
Sharon Henehan	\$ 22.77
Shawna Herd	\$ 19.78
Stephanie Hawkins	\$ 14.50
Letitia Buttram	\$ 13.46
Gail Metz	\$ 12.92
Glenda Crews	\$ 12.38
Tonya Minor	\$ 11.40
Kristie Ritter	\$ 9.12
Catherine Eakins	\$ 9.08
Robin Cooper	\$ 9.06
Sue Anderson	\$ 9.02
Anita Mistler	\$ 9.00



November

Sharon Henehan	\$212.64
Teresa Larimer	\$ 52.79
Julia Riley	\$ 39.96
Michaela Cooper	\$ 24.68
Paula Smith	\$ 24.06
Glenda Crews	\$ 21.84
Shelley Myers	\$ 19.88
Amanda Pawli	\$ 18.52
Sue Anderson	\$ 16.76
Stephanie Hawkins	\$ 13.86
Catherine Eakins	\$ 12.16
Gail Metz	\$ 12.13
Judy Johnson	\$ 10.90
Letitia Buttram	\$ 10.08
Tracie Roesslet	\$ 9.00

pearl
9600



LG™ 49-inch 4K Ultra HD SmartLED TV

\$350 SuperCertificate™ Voucher



Dyson™ YB Animal Cord-Free Vacuum

STAR CONSULTANT PROGRAM

DEC. 16, 2018 to MARCH 15, 2019

MARY KAY

pearl
7300



ALL™ Wireless Security System Protection Kit



Beats by Dr. Dre™ Studio3 Wireless Headphones (available in white)

Seminar 2019 Registration

pearl
6000



Cuisinart™ Air Fryer Toaster Oven

Floating Chair With Canopy



pearl
4300



Griffin™ Power Dock Pro



Ray-Ban™ Jackie O™ II Sunglasses

emerald
3600



Spartina 449™ Cordelia Clutch Crossbody

MKConnections™ OR SuperCertificate™ Voucher



Elite™ Gourmet 6-Quart Old-Fashioned Ice Cream Maker



Beautiful Table Lamp (set of 2)

diamond
3000



Spartina 449™ 32" Just Bees You Keynote Locket Necklace

MKConnections™ OR SuperCertificate™ Voucher

ruby
2400



Cappuccino™ Iced Tea Maker

MKConnections™ OR SuperCertificate™ Voucher



Spartina 449™ Floral Stripe Scarf Poncho (available in blue or white)



Customizable Rolling Luggage (Choose color, add Mary Kay™ custom bag and zipper pull in our retail store)

sapphire
1300



Cutwork Tote



Altec Lansing™ Mini H20 Waterproof Bluetooth™ Speaker



Velvet™ Eyewear Boxed Set

MKConnections™ OR SuperCertificate™ Voucher

When it comes to your success, YOU call the shots!

YOU HOLD THE KEY to earning the exciting prizes in the Star Consultant program while building the business of your dreams. And the triumphs that you enjoy through the Star Consultant program can help you earn rewards in other Mary Kay challenges too.

Shelly Palen
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Rogersville MO 65742
www.shellypalen.com

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- MARY KAY CHROMAFUSION MATRIX TECHNOLOGY
- PIGMENT-RICH MATTE & SHIMMER SHADES

Looks Collection, \$68 each

Chromafusion™ Eye Shadow, \$8 each

Chromafusion™ Blush, \$14 each

Chromafusion™ Contour & Highlighter, \$14 each

Pro Palette™ (unfilled), \$25

