

MARY KAY HUSBAND JOB DESCRIPTION

Adapted by
Gretchen Runkle, Sales Director

A “shopping list” of “Honey do” jobs to pick from, stimulating ideas for other support jobs, too. As a Mary Kay Consultant’s best encourager, an MK Husband should do anything he can to FREE UP TIME FOR HIS WIFE TO DO THE TASKS ONLY HIS MARY KAY STAR CAN DO.

- Be the “head of the house” by ensuring that your Star reaches her full potential
- Praise her to success! Learn about positive attitudes, motivation
- Attend meetings when you can. Stay informed on all aspects of her business by attending meetings, reading company literature, watching videos etc.
- Pass out her business cards and catalogs, special invitations.
- Help out at home in any way you can to free up time for her to do what only she can do
 - Cleaners
 - Car up keep
 - Groceries
 - Chauffeuring kids
 - Household Chores
 - Preparing Meals
 - “Parenting “ (Formerly known as Baby Sitting)
- Develop patience through belief in her and the company...
Building people takes time
- Learn about the company and the career
- Help to establish family and business goals
- Treat her Mary Kay job like a real business
- Develop financial strategies
 - Personal strategies
 - Tax-reduction strategies
 - Investment strategies
 - Manage investments
- Understand, and help her to develop and maintain a business expense accounting system
- Coordinate logistics and transportation requirements
- Assist in preparation of monthly flyers, etc
- Assist in arrangement for Monday night sales meetings, workshops, conferences and seminars
- Maintain the office equipment
- Promote her business to other husbands and friends
- Coordinate and manage all audio-visual requirements. (Photos, videos, posters and music)
- Assist in office management as she leads you.
- Help to ensure adequate office supplies and materials
- Make product deliveries sometimes, if she asks. (Offer to make a delivery, sometimes.)
- Help with inventory of product and placing orders
- Answer phone and handle anything not requiring the Consultant’s time
- Mr. Action! Be her HERO!! Help carry any bags into and out of the house as often as humanly possible!

